

Contact Darren at:

Wild Olive Insurance & Financial Services LLC

5425 E Bell Rd Suite 111

Scottsdale, AZ 85254

480-641-6190

dwallace@wildolivefinancial.com

www.wildolivefinancial.com

As Principal of Wild Olive Insurance & Financial Services LLC, Darren's first and foremost priority is his clients. He focuses on working to crystalize their financial objectives and implement retirement and estate strategies for his clients. This is achieved by the use of appropriate insurance and financial products. Darren also provides service support for small to medium size closely held corporate group benefits and 401(k) plans.

Darren is a qualifying Lifetime member of the Million Dollar Round Table (MDRT) and a member of the National Association of Insurance & Financial Advisors (NAIFA). He is a Registered Representative of NYLIFE Securities LLC (Member FINRA/SIPC), a licensed Insurance Agency and is securities licensed with Series 6 and 63. He is state life and health insurance licensed. Wild Olive Insurance & Financial Services LLC is based in Scottsdale, Arizona. He has grown his practice from a local Arizona service to a firm that can offer life, health insurance and securities products in multiple states. He is passionate about speaking and regularly conducts seminars on retirement planning and other financial topics.

Over the last 37 years, Darren has held positions in sales, sales management, a six-course instructor for the Dale Carnegie courses, insurance agent, financial professional and principal. Darren has a B.S. in Business from Oregon State University.

Darren loves spending time with his wife and adult children. On his bucket list is the goal of seeing every national park with his family. Darren feels a need to give back to his community. He is very involved with his local church and excited about any impact he can make in the community to further develop children. Darren is a certified grief counselor for New York Life and speaks to teachers and students about strategies to navigate through grief.

OPEN HOUSE
5:00 PM
Co-Hosts: Corey Goodman, Brint Hiatt, Frank Woodward
Service Master by Tactical Restoration
1329 N. 29th Avenue #5
Phoenix, AZ 85009

Upcoming Events

04/02//25

Terry Church

Forrest Anderson Plumbing/AC

04/09//25

Susan Bidell

A-Team Accounting

04/16//25

Juan Roque

Viking Law Group

Tuesday, April 15

ABA at St. Vincent de Paul

10:00 AM – 1:30 PM

Holidays 2024-2025

Memorial Day - 5/28/25

Month of July

Labor Day – 09/03/25

Thanksgiving – 11/26/25

Christmas/Hanukkah – 12/24/25

New Year – 12/31/25

MEETING ATTENDANCE:

15 Members & 1 Guest

GUEST INFORMATION

Guest of Dean Trostle

Matt Jarratt

RAFFLE: The raffle this week \$13

won by Terry Church.

Congratulations!

ABA Board of Directors

President: Dave Karrick 9/26

VP: Corey Goodman 9/26

Sec/Treas: Kathy Nemeth 9/25

Board Members

Jim Batstone 3/26

Brint Hiatt 3/26

Jack Ahern 3/25

Terry Church 9/25

John Mack 3/26

Dave Martin 9/26

New brochures are available at the Wednesday morning meeting.

NEW MEMBER

Darren Wallace

Wild Olive

5425 E. Bell Rd. #111

Scottsdale, AZ 85254

O: (480) 641-6190

C: (602) 332-2402

dwallace@wildolivefinancial.com

www.wildolivefinancial.com

ABSENT TODAY:

Tarun Bassi, MD

Susan Bidell

Craig Darling

Dave Karrick

David Martin

Kathy Nemeth

Matthew O'Donnell

Jason Scheier

Frank Woodward

NO LEADS TODAY:

John Blue

Morgan Styles

LEADS

Jack Ahern, Magnalite Distribution

David Martin: Got my van serviced. (I)

Jim Batstone, V.I.P. Mortgage, Inc.

Jack Ahern: Melissa Diamond ordered note pads. (O)

Dean Trostle: (CB)

Dave Karrick: (CB)

Tim Benner, Benner Chiropractic

Tarun Bassi: Patient needs a weight loss program. (O)

Terry Church, Forrest Anderson Plumbing and Air Conditioning

Rob DiVito: (CB)

Tarun Bassi: (CB)

Enrico & Rob DiVito, DDS, Arizona Center for Laser Dentistry

3 members: (CB)

Corey Goodman, Service Master by Tactical Restoration

Dave Karrick: Customer. (CB)

Tarun Bassi: (CB)

Brint Hiatt, Hiatt Law LLC

Jeff LaScala: (I)

Dean Trostle: Need vehicle. (I)

Kathy Nemeth: (I)

Jeff LaScala, The Coverage Pro

Dean Trostle: Tami Brown (407) 619-5737. (O)

Daryl Layne, NARPRO

Dean Trostle: (CB)

Tim Benner: (CB)

Tarun Bassi: (CB)

Jeff LaScala: (CB)

Morgan Styles: (CB)

Craig Darling: (CB)

John Mack, Arizona Business Systems Inc

Tim Benner: Neck Ewald was rear ended yesterday - getting him in to see you. (O)

Dean Trostle, Auto Partners

Brint Hiatt: Referral for contract work. (O)

Matt Jarratt: Referral for SBA loan. (O)

Daryl Layne: Referred client for tires. (O)

Karl Waldron, FineWal Office Solutions

Rob DiVito: Gave an associate your information. (O)

Rob DiVito: Taking care of Taylor. (I)

Kathy Nemeth: (CB)

Susan Bidell: (CB)

Darren Wallace, Wild Olive Financial

Tim Benner: (I)

Jeff LaScala: (I)

TWO-MINUTE COMMERCIALS:

Jack Ahern, Daryl Layne

To access the Member Only section of the ABA Website, type in the following:

User Name: ABAer

Password: kkI9pqaM

ABA Blog is up and running

From the Members Only page, click on **Blogs**. Go to the Blog post "How to Add a Blog Post" to get directions on posting your Blog.

Reminder

If you are going to be absent or invite a guest to a meeting, please call (602-331-7249) or email (office@azbizalliance.org), by 4 PM Thursday. You can RSVP on the ABA App.

WEEKLY MEETING REMINDER

Meeting starts promptly at 7:00 am. Please arrive and be seated in advance, as not to disrupt the meeting.

OPPORTUNITY/NEED/SUCCESS

Jack Ahern: Don't forget to pick up your shampoo, soaps, etc. from your motel when you travel to support St. Vincent de Paul.

Frank Woodward: Need a Service Technician.

LOOKING FOR CONTACT

WIN OF THE WEEK

No win reported this week.

THANK YOU

Enrico & Rob DiVito, DDS, Arizona Center for Laser Dentistry

Karl Waldron for new business.

Dean Trostle for working with Dr. D for new SUV.

Kathy Nemeth & Bill for cleaning.

Corey Goodman, Service Master by Tactical Restoration

Dean Trostle for helping brother with car.

Jeff LaScala, The Coverage Pro

Darren Wallace